

First-class support

Dublcheck are there for their franchisees every step of the way

INVESTMENT LEVEL: FROM £14,000-£190,750



Andrejs and Jolanta Lavrenova

“Not only do Dublcheck walk you through a full training course, but they also obtain cleaning contracts for you”

maintaining relationships with clients and bringing in more customers.

How have you found your experience of working together so far?

We have very much enjoyed it so far! It has been a life-changing move for us to invest in a Dublcheck franchise and it turned out to be the best thing for us to work together. The best thing about working together is the support we get from each other.

How do you fit work around family life?

Dublcheck has given us great flexibility; we can plan our schedule as we need and want. We have a four-year-old daughter and we are spending more time together as a family, which is great.

Would you recommend franchising as a couple to others?

I would definitely recommend franchising! We have had so much support from head office; they are always there if you need them and it doesn't feel as though you are completely on your own. When you invest in a franchise the system is already there, so you can't really fail! ■

Last year marked the 21st anniversary of Dublcheck, one of the fastest-growing and most successful franchises in the UK.

Of the company she founded in 1993, Carol Stewart-Gill says: “It is fabulous to be sharing the achievements of this wonderful organisation with our franchisees. Success only comes with hard work, grit and determination, and this anniversary demonstrates the commitment of our franchisees and dedicated head office team.”

Having been in the business of setting people up in the commercial cleaning sector for over 21 years, Dublcheck know how to deliver. Not only does head office walk you through a full training course, but they also go that extra mile and obtain cleaning contracts for you.

The benefits of Dublcheck are:

- Low-cost entry
- Invoicing and cash collection
- Recession-proof utility business
- Low overhead requirement – can operate from home
- Dublcheck is a wholly UK-owned company by founder and chairman
- Professional white-collar management franchise or operational franchise

- Over 100 franchisees across the UK
- 92 per cent customer retention rate
- Hundreds of fantastic franchisee testimonials
- A massive market that keeps on growing

Case study

Jolanta Lavrenova and her partner Andrejs moved to the UK from Latvia in 2005 and they now run their Dublcheck franchise together.

Why did you decide to run a franchise together and why Dublcheck?

We decided that franchising would be the best option for us because of the support we get from the franchisor; we didn't have any business experience so it felt a safer option than starting from scratch. We wanted a management franchise in particular so that we could start by working part-time and gradually build up the business. Dublcheck seemed to tick all the boxes for us – no other franchise offered guaranteed turnover.

What strengths do each of you bring to the business?

Over time, we have realised which tasks are more suited to each of us. Andrejs is better at managing staff and doing the accountancy paperwork, while I'm better at



Carol Stewart-Gill with the head office support team

DUBLCHECK

WEBSITE: www.dublcheck.co.uk
EMAIL: info@dublcheck.co.uk
PHONE: 0800 317 236
CLASSIFICATION: Commercial cleaning services

Investment: £10k-£20k